|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Year ended December 31,2021 ($ millions) | Canada | South America | UK& Ireland | Other | Total |
| Revenue | | | | | |
| New equipment | 774 | 711 | 704 |  | 2,189 |
| Used equipment | 310 | 48 | 51 |  | 409 |
| Equipment rental | 153 | 40 | 42 |  | 235 |
| Product support | 1,999 | 1,415 | 314 |  | 3,728 |
| Fuel and other | 733 |  |  |  | 733 |
| Total revenue | 3,969 | 2,214 | 1,111 |  | 7,294 |
| Cost of fuel | (598) |  |  |  | (598) |
| Net revenue | 3,371 | 2,214 | 1,111 |  | 6,696 |
| Operating costs (1) | (2,865) | (1,921) | (1,017) | (39) | (5,842) |
| Depreciation and amortization | (191) | (84) | (41) | (3) | (319) |
| Equity earnings of joint ventures | 2 |  |  |  | 2 |
| Other income | 10 |  |  | 5 | 15 |
| Earnings (loss) before finance costs and income taxes | 327 | 209 | 53 | (37) | 552 |
| Finance costs |  |  |  |  | (75) |
| Provision for income taxes |  |  |  |  | (114) |
| Net income | | | | | 363 |
| Invested capital (2) | 1,876 | 1,026 | 381 | 43 | 3,326 |
| Gross capital expenditures (3)4) | 106 | 62 | 9 | 25 | 202 |
| Gross rental equipment spend (4) | 171 | 39 | 19 |  | 229 |

Year ended December31.202

erating costs are calculated as cost ot sales less cost of fuel plus selling, general, and administrative expenses preciation and amortization. ested capital is calculated as total assets less total liabilities, excluding net debt.Net debt is calculated as short- d long-term debt, net of cash and cash equivalents pital includes property,plant, and equipment and intangible assets. ludes leases and borrowing costs capitalized and excludes additions through business acquisitions

al revenue and non-current assets (5) by location of

|  |  |  |  |
| --- | --- | --- | --- |
|  | Total revenue Year ended December 31 |  | Non-current assets (5) at December 31 |
| ($millions) |  | 2021 |  |
| Canada | 2022 5,044 | 3,860 | 2022 |
| Chile | 2,216 | 1,873 | 1,495 364 |
|  | 1,219 | 996 | 281 |
| United Kingdom Argentina | 436 | 282 | 88 |
| Other countries | 364 | 283 | 105 |